**VALLEY FORGE MILITARY COLLEGE (VFMC) & LA SALLE UNIVERSITY**
**Transfer Guide for Business Administration (A.B.A.) at VFMC to**
**Accounting, Business Administration, Finance, Management & Leadership,**
**Business Systems & Analytics, Marketing and International Business (B.S.B.A.) at La Salle University**

| VFMC Courses | cr. | La Salle University Courses Satisfied | cr. |
|---|---|---|---|
| EN 101 Composition and Rhetoric | 3 | ENG 110 College Writing I: Persuasion | 3 |
| Leadership | 3 | Credit depends on course taken | 3 |
| EC 110 Principles of Microeconomics | 3 | ECN 201 Introductory Microeconomics | 3 |
| Math Elective: MA 104 Calculus I | 4 | MTH 120 Calculus I | 4 |
| BU 110 Principles of Management | 3 | BUS 203 Organizational Behavior and Skill Devlpmt | 3 |
| First Year Seminar | 1 | Does not transfer | 0 |
| | | | |
| EN 102 Analytical Writing and Academic Research | 3 | ENG 210 College Writing II: Research | 3 |
| MA 113 Principles of Statistics | 4 | BUS 202 Applied Quantitative Methods for Bus | (3) 4* |
| EC 111 Principles of Macroeconomics | 3 | ECN 150 Introductory Macroeconomics | 3 |
| Program Elective | 3 | Credit given depends on course taken | 3 |
| Elective (Military Science for ECP or ROTC) | 3-4 | Transferable Credit | 3-4 |
| | | | |
| BU 202 Business Communications | 3 | ENG 303 Writing for Business | 3 |
| Introductory Language I: AR 101, FR 101, or SP 101 | 3 | Transferable Credit | 3 |
| AC 201 Financial Accounting | 4 | BUS 101 Intro to Financial Accounting (Note, both AC 201 and 202 must transfer, neither alone will transfer) | 3 |
| Elective: Recommend CM 120 Essentials of Public Speaking | 3 | BUS 150 Presentation and Collaboration Skills for Business | 3 |
| Elective (Military Science for ECP or ROTC) | 3-4 | Transferable Credit | 3-4 |
| | | | |
| Scientific & Technological Applications | 4 | Credit given depends on course taken | 4 |
| Introductory Language II: AR 102, FR 102 or SP 102 | 3 | Transferable Credit | 3 |
| BU 204 Business Law & Ethics | 3 | BUS 303 Legal and Ethical Environment of Business | 3 |
| AC 202 Managerial Accounting | 3 | BUS 102 Acc for Financial & Managerial Decision-Making (see note above) | 3 |
| Elective: Military Science for ECP or ROTC | 3-4 | Transferable Credit | 3-4 |
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**Please NOTE: Students may complete the requirements for the bachelor's degree program within two years, although certain majors may require more than 20 courses, which could result in extended time at La Salle.**

**VFMC-La Salle Dual Admission Students: Please refer to the Dual Admission application for eligibility requirements. Students interested in applying to La Salle through the Dual Admission program must sign the Dual Admission Application before completing 45 college-level credits. The Dual Admission Agreement includes a Core-to-Core component.** Under the Dual Admission agreement, La Salle University's Core will essentially be fulfilled by the Core at The Valley Forge Military College. In order to meet the requirements of La Salle's Core, students must take one CORE "qualifier" at La Salle, REL 100: Religion Matters. This course must be taken at La Salle because there is no equivalent course offered at the community college.

**Non-Dual Admission students** who transfer to La Salle University will be required to complete the entire La Salle Core, which includes courses in a number of disciplines. Coursework can be taken at La Salle or prior to transfer. Seek advisement for course options and visit the La Salle website, www.lasalle.edu, to view the current course catalog.

** When equivalent courses are worth different credit amounts, the course will be satisfied, and the amount of credit earned will transfer.*

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### Accounting, Business Administration, Finance, Management & Leadership, Business Systems & Analytics, Marketing and International Business (B.S.B.A.) at La Salle University

**Notes for Dual Admission applicants:**

1) Dual Admission Articulation form must be submitted before 45 college credits are earned.
2) When the student is within one year of completing the associate's degree, the Dual Admission application must be submitted on La Salle University's website, www.lasalle.edu,. Applications are free.
3) Additional courses beyond the associate degree can be taken at VFMC to meet program requirements at La Salle.
4) VFMC transcript must be sent one semester prior to graduating to the Office of Transfer Admission, La Salle University, 1900 W Olney Ave, Philadelphia, PA 19141.
5) Final official transcripts must be sent by the student as soon as the final semester is completed and associate's degree conferred.
6) Students must uphold a grade point average of 2.5 or higher to qualify for Dual Admission.
7) All Dual Admission applicants for full-time day programs will be eligible for the Dual Admission Achievement Scholarship.

**Additional Notes for all applicants (Dual Admission and regular transfer):**

1) The maximum amount of transfer credits awarded cannot exceed 70.
2) At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle.
3) For admission review, official transcripts must be sent from all previous colleges attended.
4) All full-time day applicants will be eligible for the merit-based Founder's Scholarship. The award amount will depend on grade point average and quality of curriculum.
5) The Phi Theta Kappa Scholarship is offered to all full-time day transfer applicants who are members of PTK with a 3.5 cumulative GPA or above. Proof of membership is required to qualify for this scholarship.
6) Non-Dual Admission students should seek advisement on General Education Elective courses that will satisfy the La Salle Core.
7) Students are strongly advised to use this guide with the assistance of transfer services at VFMC. The information in this transfer guide is subject to change. Therefore, students are advised to check periodically with transfer services for up-to-date information and to contact the Assistant Dean at La Salle, listed below, for advisement on major requirements that can be taken at VFMC. Following this guide does not guarantee the transfer of credit or admission to La Salle University.

## Contact Information

**La Salle University**

**School of Business,** Kristen Garry, Assistant Dean, garry@lasalle.edu 215 951 1058
**Transfer Admission,** admiss@lasalle.edu 215 951 1500

**Requirements for Completion of B.S.B.A., Business majors, at La Salle University**

**Business Administration:**
Number of major courses required for graduation: 27
Total number of courses required for graduation: 40
Number of major credits required for graduation: 83
Total number of credits required for graduation: 120
**Finance or Business Systems & Analytics or Marketing:**
Number of major courses required for graduation: 26
Total number of courses required for graduation: 40
Number of major credits required for graduation: 80
Total number of credits required for graduation: 120

**Management & Leadership:**
Number of major courses required for graduation: 25 (plus a minor or second major)
Total number of courses required for graduation: 40
Number of major credits required for graduation: 77 (plus credits required to complete a minor or second major)
Total number of credits required for graduation: 120
**International Business:**
Number of major courses required for graduation: 24 (plus a minor in RMI* or second major)
Total number of courses required for graduation: 40
Number of major credits required for graduation: 74 (plus credits required for RMI minor* or second major)
Total number of credits required for graduation: 120
**Taking a minor in Risk Management and Insurance (RMI) requires completion of an additional major course*
**Accounting:**
Number of major courses required for graduation: 29
Total number of courses required for graduation: 42
Number of major credits required for graduation: 91
Total number of credits required for graduation: 128

Per the Dual Admission Agreement, the CORE is satisfied by the specified associate's degree earned, except for the following CORE Qualifier(s) that must be completed:

| Course(s) at La Salle | Equivalent at Partner School | Notes |
|---|---|---|
| REL 100 Religion Matters | Not applicable | Must be taken at La Salle |
| | | |

The following courses are major requirements for graduation from La Salle. <u>At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle. Therefore, no more than 13 of the required major courses for Business Admin, Finance, BSA or Marketing will be satisfied by transfer coursework; no more than 12 for Management & Leadership or International Business and no more than 14 for Accounting.</u>

| Required Major Courses at La Salle | Equivalent at Partner School | Notes |
|---|---|---|
| **Required for all Business majors:** | | |
| ENG 110 College Writing I: Persuasion | EN 101 Composition and Rhetoric | Required for A.A. |
| ENG 210 College Writing II: Research | EN 102 Analytical Writing and Academic Research | Required for A.A. |
| MTH 114 Appl Business Calc (or MTH 120) | MA 104 Calculus I | Mathematics Elective |
| CSC 155 Intro to Computer Appl for Business | Satisfied by CS 106 Intro to Comp Appl | Technological Applications Elective |
| BUS 150 Presentation and Collaboration Skills for Business | CM 120 Essentials of Public Speaking | Elective |
| ECN 150 Intro Macroeconomics | EC 111 Principles of Macroeconomics | Required for A.A. |
| ECN 201 Intro Microeconomics | EC 110 Principles of Microeconomics | Required for A.A. |
| BUS 100 Business Perspectives | | |
| BUS 101 Intro to Financial Accounting | AC 201 Financial Accounting | Required for A.A. |
| BUS 102 Accounting for Financial & Managerial Decision-Making | AC 202 Managerial Accounting | Required for A.A. |
| BUS 200 Bus Professionalism & Career Prep | | |
| BUS 202 Descriptive & Predictive Analytics | MA 113 Principles of Statistics | Required for A.A. |
| BUS 203 Organizational Beh & Skill Dev | BU 110 Principles of Management | Required for A.A. |
| BUS 204 Princ of Marketing w Appl | | |
| BUS 205 Business Systems for Analytics | | |
| BUS 206 Financial Markets & Institutions | | |
| BUS 208 Fundamentals of Financial Mgmt | | |
| BUS 303 Legal & Ethical Env of Business | BU 204 Business Law & Ethics | Required for A.A. |
| BUS 304 Prescriptive Analytics | | |
| BUS 400 Business Strategy | | |

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|---|---|---|
| International Business Course/Experience (ECN 331, ECN 335; BUS 300; MKT 305; FIN 403; or MGT 356; or any Sch of Bus travel-study course) | | |
| | | |
| **Business Administration majors also take:** | | |
| Writing Intensive School of Business Course (ACC 304, FIN 304, MGT 309, MGT 311, MGT 255, MKT 305 or MKT 402) | | |
| 5 Upper-level courses chosen from ACC, BSA, ENT, FIN, LAW, MKT, MGT, RMI, BUS 300 or BUS 370, with no more than two chosen from any of these disciplines | | |
| | | |
| **Finance majors also take 5 of the following, depending on the chosen track:** | | |
| FIN 301 Fundamentals of Risk & Insurance | | |
| FIN 304 Financial Decision-Making | | |
| FIN 306 The Financial Services Industry | | |
| FIN 308 Financial Services Marketing | | |
| FIN 313 Employee Benefit Planning | | |
| FIN 314 Risk Management | | |
| FIN 375 Financial Statement Analysis | | |
| FIN 401 Investment Analysis | | |
| FIN 403 International Finance | | |
| FIN 420 Financial Mgmt of Insurance Firm | | |
| FIN 470 Selected Topics in Finance | | |
| FIN 483 Senior Seminar | | |
| | | |
| **Bus Systems & Analytics majors also take:** | | |
| BSA 302 Appl Regression Modeling & Vis | | |
| BSA 410 Systems Analysis & database Design | | |
| BSA 420 Data Warehousing & Data Mining | | |
| BSA 480 BSA Capstone | | |
| Choose one: BSA 305, 385, 400, 405 or 415 | | |
| | | |
| **Marketing majors must also take:** | | |
| MKT 301 Personal Selling | | |
| MKT 401 Marketing Research | | |
| MKT 402 Marketing Management | | |
| Choose 2: MKT 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 370, 371, 372, 373 or 374 | | |
| | | |
| **Management & Leadership majors also take:** | | |
| MGT 312 Managing Human Resources | | |
| MGT 355 Leadership: Theories & Real-World Challenges | | |
| 2 additional MGT courses other than internship or co-op | | |
| Completion of a second major or minor | | |
| | | |
| **International Business majors also take:** | | |
| Choose 4: BUS 300, BUS 371, ECN 331, FIN 403, MGT 309, MGT 356, MGT 305, or any | | |

| | | |
|---|---|---|
| School of Business-sponsored travel study course<br>OR<br>choose 3 of the list above plus 1 of the following: ECN 276, 330, 332, 335; POL 240, 341; EDC 218 | | |
| International Experience(s) met by Study Abroad, two travel study courses, an approved internship/coop in another country, one travel study course plus a domestic co-op or internship w significant international component, or other significant international experience approved by Program Director | | |
| Completion of minor in Risk Management and Insurance, or a second major | | |
| | | |
| **Accounting majors also take:** | | |
| ACC 201 Intermediate Financial Accounting I | | |
| ACC 202 Intermediate Financial Accounting II | | |
| ACC 303 Cost Accounting | | |
| ACC 304 Auditing, Assurance & Forensic Services | | |
| ACC 307 Federal Income Taxation | | |
| ACC 405 Adv Accounting I | | |
| Any 2 additional 400-level ACC courses except for ACC 450, 460 and 465 | | |

**Free Electives**
In addition to the requirements listed above, students must take enough courses to fulfill graduation credit requirements for their School and major.

The information in this transfer guide is subject to change. Therefore, students are advised to check periodically with transfer services for up-to-date information and to contact the Assistant Dean at La Salle for advisement on major requirements that can be taken at the two-year school. Following this guide does not guarantee the transfer of credit or admission to La Salle University.

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